



Strategic Partnership Agreement

战略合作伙伴协议

Part A 甲方: Guangdong BLOSSOM CHEER Holdings Limited	Part B 乙方:
Add.地址: Room 311, Building 1, No. 528 Qiaoxing Avenue, Donghuan Street, Panyu District, Guangzhou	Add.地址:
Attn.联系人:	Attn.联系人:
Tel.电话:	Tel.电话:
Email邮箱:	Email邮箱:

I. Cooperation Objectives 合作宗旨

Both parties aim to establish a stable and mutually trusting strategic partnership through this agreement. Party A will provide competitive rebate policies and exclusive services based on Party B's annual total procurement amount, and Party B promises to prioritize Party A as a core supplier, ultimately achieving "value symbiosis" and collaborative development.

双方旨在通过本协议建立稳定、互信的战略合作甲方根据乙方年度采购总额提供具有市场竞争力的返利政策及专属服务乙方承诺将甲方作为核心供应商以优先采购最终实现“价值共生”、协同发展。

II. Cooperation Terms and Benefits 合作条款与权益

The total amount of purchases made by Party B during the term of this Agreement (based on the product amount corresponding to the PI (pro forma invoice) signed by both parties, in USD) will automatically correspond to the following cooperation levels and entitle Party B to the corresponding rights and benefits:

乙方在本协议有效期内的累计采购金额以双方签署的PI(形式发票对应的产品金额为准USD将自动对应以下合作层级并享受相应权益

Level 合作层级	Annual Purchase Volume 年度订单产品金额	Funds Back Percentage 返现比例	Methods 返现形式	Extra Core Benefits 额外核心权益
Standard Tier 标准级	\$20,000 – \$49,999	1%	The first order of the following year can be deducted in equal amounts or transferred directly via wire transfer. 次年第一笔订单的款项可以等额扣除, 也可以通过电汇直接转账	Routine technical support 日常技术支持
Silver Tier 白银级	\$500,000 – \$149,999	1.5%	Same as above 同上	Periodic product training support 定期产品培训支持
Gold Tier 黄金级	\$150,000 – \$299,999	2.5%	Same as above 同上	Production priority increased by 15%; free basic mold (limited to 1 set). 生产优先级提高 15%; 免费赠送基础模具限 1 套
Platinum Tier 铂金级	\$300,000 – \$499,999	3.5%	Same as above, and additionally granted priority in trial production of new products 同上, 并额外授予新产品试生产优先权	Production priority increased by 30%; free pre-production samples; dedicated KA manager. 生产优先级提高 30%; 提供免费的生产前样品; 配专属大客户经理
Diamond Tier 钻石级	\$500,000+	5%+ (customize)	Customized rebate programs may include marketing and promotional support 定制返利计划可包括市场营销和推广支持	Customized production scheduling; joint product development support; annual quality audit reports. 定制生产计划; 联合产品开发; 年度质量审核报告

Terms and Conditions 条款说明

Level of cooperation: The level of cooperation shall be determined based on the total amount of products in the actual cumulative purchase orders of Party B during the term of the agreement.

层级认定合作层级的认定以协议有效期内乙方的实际累计采购订单中的产品金额总额为准。

Level of cooperation: The level of cooperation shall be determined based on the total amount of products in Party B's actual cumulative purchase orders during the term of this agreement.

返利结算返利将在每个自然年结束后20个工作日内经双方对账确认后按约定形式支付或抵扣。

Party A (Seal): Guangdong BLOSSOM CHEER Holdings
甲方(盖章): Limited

Party B (Seal):
乙方(盖章):

Representative (signature):
授权代表(签字):

Representative (signature):
授权代表(签字):

Date:
日期:

Date:
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Some core benefits (such as production priority and dedicated account manager) will automatically take effect the month following the month in which the supplier's purchase amount reaches the corresponding level threshold.

部分核心权益如生产优先级、专属客户经理将在乙方采购额达到相应层级门槛后的次月自动生效。

III. Support and Services from Party A 甲方的支持与服务

Response Mechanism: Establish a rapid response channel for after-sales service to ensure that problems are handled promptly.

响应机制设立售后服务快速响应通道确保问题能得到及时处理。

Joint Support: Joint technical support and on-site services can be provided for large-scale projects as needed.

联合支持根据项目需要可为大型项目提供联合技术支持与现场服务。

IV. Party B's Commitment 乙方的承诺

Procurement Forecast: Party B shall provide Party A with quarterly or annual procurement forecasts to the best of its ability, so that Party A can optimize its production plans and ensure supply.

采购预测乙方应尽可能向甲方提供季度或年度采购预测以便甲方优化生产计划保障供应。

Priority Procurement: Under the same market conditions, Party B undertakes to prioritize procurement from Party A within the scope of the agreed products.

优先采购在同等市场条件下乙方承诺在协议产品范围内优先向甲方采购。

V. Confidentiality Clause 保密条款

Both parties shall keep confidential the contents of this Agreement and any business information of the other party (including but not limited to purchase prices, product designs, technical data, etc.) obtained in the course of performing this Agreement, and shall not disclose it to any third party without the other party's written consent.

双方应对本协议内容、以及因履行本协议而获知的对方任何商业信息包括但不限于采购价格、产品设计、技术资料等予以保密未经对方书面同意不得向任何第三方泄露。

VI. Other Agreements 其他约定

Amendments to this Agreement: Any modification or supplement to this Agreement shall be agreed upon by both parties and confirmed in writing.

协议变更本协议的任何修改或补充须经双方协商一致并以书面形式确认。

Dispute Resolution: Any dispute arising out of or relating to this Agreement shall be settled amicably through negotiation between the parties. If the negotiation fails, either party may file a lawsuit with the People's Court at the location of Party A.

争议解决因本协议引起的或与本协议有关的任何争议双方应友好协商解决协商不成的任何一方均可向甲方所在地人民法院提起诉讼。

Effectiveness of the Agreement: This agreement is made in duplicate, with each party holding one copy, and shall become effective from the date on which both parties sign and affix their official seals.

协议生效本协议一式两份甲乙双方各执一份自双方签字并加盖公章之日起生效。

Validity period: This agreement shall be valid for one year from the date of signing. One month prior to the expiration date, the agreement may be renewed upon mutual agreement.

有效期本协议有效期签署之日起算为期一年。协议到期前一个月经双方协商同意续签新协议。

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甲方(盖章): Limited

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