

# Alibaba.com Assessed Supplier



## Assessment Report

*Presented to*

**Guangzhou Xinbaosheng Audio Equipment Co., Ltd.**

**广州市新堡声音响设备有限公司**

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	6F, Building 7, Tinggang Xia Basement, Hongxing Village, Shimen Street, Baiyun District, Guangzhou City, Guangdong Province, China
City / Country:	Guangzhou, China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	gzxbs
Gold Supplier Company Name:	Guangzhou Xinbaosheng Audio Equipment Co., Ltd.
Contact Person:	Ms. Yihong Li
Phone Number:	0086-20-28110037
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Website Address (URL):	<a href="http://gzxbs.en.alibaba.com">http://gzxbs.en.alibaba.com</a>

*Service Provided by TÜV SÜD Certification and Testing (China) Co., Ltd.*

*Report No.: 17437154\_P+T*





Report Number:	17437154_P+T		
Date of Assessment:	25/May/2018	Report Date:	25/May/2018
Assessor's Name:	Mr. Xiaoyu Mao	Validity Period:	26/May/2018 -- 25/May/2019
Reviewed By:	Ms. Sarah Guo	Online Verification:	www.tuv-sud.cn/alibaba-en

**Important Notes:**

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## Section 1: Company Overview

Company Overview			
<b>1.1 Legal Validity</b>			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	914401113314702261
Year Established:	09/Apr./2015	Validity Period:	09/Apr./2015 -- 18/Mar./2019
Export Experience:	3 Years	Industry Experience:	3 Years
Registered Address:	6F, Building 7, Tinggangxia Basement, Hongxing Village, Shimen Street, Baiyun District, Guangzhou City, Guangdong Province, China		
Company Address:	6F, Building 7, Tinggang Xia Basement, Hongxing Village, Shimen Street, Baiyun District, Guangzhou City, Guangdong Province, China		
Annual review conducted <input type="checkbox"/> by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Guangzhou Municipal Administration for Industry and Commerce Baiyun Branch
Registered Capital:	RMB 1,000,000		
Corporate Representative:	Mr. Yong Wen		
Industry:	Electrical Equipment and Supplies		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Power Amplifier, Microphone		
<b>1.2 Company Building Information</b>			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input checked="" type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed Total Building Size: <u>925</u> m <sup>2</sup> Number of Building(s) : <u>1</u> Office Size: <u>300</u> m <sup>2</sup>			



## Section 2: Human Resources

Human Resources

2.1 Company Chart

```
graph TD; GM[GM] --- Sales[Sales Dept.]; GM --- RAndD[R And D Dept.]; GM --- Purchase[Purchase Dept.]; GM --- Production[Production Dept.]; GM --- Quality[Quality Dept.]; GM --- Finance[Finance Dept.]; GM --- Admin[Admin. Dept.];
```

2.2 Employee Headcount

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Sales Dept.	8	0	8
R And D Dept.	2	0	2
Purchase Dept.	2	0	2
Production Dept.	18	0	18
Quality Dept.	3	0	3
Finance Dept.	2	0	2
Admin. Dept.	2	0	2
Total Number:	38	0	38

2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential



## Section 3: Current Export Situation

### Current Export Situation

There are 8 foreign trading employees in the company.

Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30Years	0	N/A	N/A	N/A
11-20 Years	0	N/A	N/A	N/A
6-10 Years	0	N/A	N/A	N/A
2-5 Years	5	N/A	N/A	N/A
Less than 2 years	3	N/A	N/A	N/A

Does the company have a valid export license?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Export License Registration No.:	N/A
Total Revenue (Previous Year):	Confidential
Total Export Revenue (Previous Year):	Confidential
Estimated Export Revenue (Current Year):	Confidential
Trade Agents Employed Overseas:	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Nearest Port:	Guangzhou Port
Accepted Payment Terms	<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR
Accepted Payment Type:	<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input checked="" type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker
Average lead time from product order confirmation to production delivery (products exiting the factory):	1~5 Days
Average lead Time	
Product Category	Lead Time
Power Amplifier	3 Days
Microphone	3 Days
Average Sampling Time	
Product Category	Lead Time
Power Amplifier	3 Days
Microphone	3 Days
The Shortest Sampling Time	
Product Category	Shortest Lead Time
Power Amplifier	3 Days



## Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Power Amplifier, Microphone, Pa Speaker and Other Audio Equipments	Confidential	23
South America	Power Amplifier, Microphone, Pa Speaker and Other Audio Equipments	Confidential	15
Eastern Europe	Power Amplifier, Microphone, Pa Speaker and Other Audio Equipments	Confidential	10
Southeast Asia	Power Amplifier, Microphone, Pa Speaker and Other Audio Equipments	Confidential	8
Africa	Power Amplifier, Microphone, Pa Speaker and Other Audio Equipments	Confidential	1
Oceania	Power Amplifier, Microphone, Pa Speaker and Other Audio Equipments	Confidential	1
Mid East	Power Amplifier, Microphone, Pa Speaker and Other Audio Equipments	Confidential	2
Eastern Asia	Power Amplifier, Microphone, Pa Speaker and Other Audio Equipments	Confidential	2
Western Europe	Power Amplifier, Microphone, Pa Speaker and Other Audio Equipments	Confidential	8
Central America	Power Amplifier, Microphone, Pa Speaker and Other Audio Equipments	Confidential	15
Northern Europe	Power Amplifier, Microphone, Pa Speaker and Other Audio Equipments	Confidential	5





Southern Europe	Power Amplifier, Microphone, Pa Speaker and Other Audio Equipments	Confidential	5
South Asia	Power Amplifier, Microphone, Pa Speaker and Other Audio Equipments	Confidential	2
Domestic Market	Power Amplifier, Microphone, Pa Speaker and Other Audio Equipments	Confidential	3

#### 4.2 Main Clients

Client Name	Main Product(s)	Total Revenue (%)
Confidential	Confidential	Confidential



## Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
Power Amplifier 6,000 Pcs				
Microphone 4,800 Pcs				
5.2 Production Capacity				
Product Name		Production Line Capacity		Actual Units Produced (Previous Year)
Power Amplifier		500 Pcs Per Month		6,000 Pcs
Microphone		400 Pcs Per Month		4,800 Pcs
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Corner Cutting Machine	No information	1	3	Acceptable
Tin Stove	No information	1	3	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Oscilloscope	UTD2012CEX	3	3	Acceptable
Short Circuit Tester	No information	1	3	Acceptable
Signal Amplifier	TAG-101	3	3	Acceptable
5.5 Subcontractors				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	



## Section 6: Quality Assurance

Quality Assurance					
<b>6.1.1 Quality Management System Certification</b>					
Certification	Certified By	Certificate No.	Business Scope	Validity Date	
N/A	N/A	N/A	N/A	N/A	
<b>6.1.2 Product Certification</b>					
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date	
CE	Shenzhen United Testing Technology Co., Ltd.	UNI2016112205E C-01	Power Amplifier and FP Series, DSP Series, D41200	22/Nov./2016 -- 31/Dec./2049	
CE	Shenzhen United Testing Technology Co., Ltd.	UNI2016112205R C-01	Power Amplifier and FP Series, DSP Series, D41200	22/Nov./2016 -- 31/Dec./2049	
CE	Shenzhen United Testing Technology Co., Ltd.	UNI2016112205S C-01	Power Amplifier and FP Series, DSP Series, D41200	22/Nov./2016 -- 31/Dec./2049	
<b>6.2 Testing Report</b>					
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date	
N/A	N/A	N/A	N/A	N/A	
<b>6.3 Quality Control Management</b>					
Item	Content	Observations /Comments			
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No			
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM - Mr. Yong Wen			
6.3.4	How many QA/QC inspectors in total?	3			
No. of Employees in Each Production Line:					
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA		
Workshop	2	15	3		
<b>6.3.5 Average Guarantee Time</b>					
Product Category		Guarantee Time			
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Power Amplifier	3 Years	
Microphone	3 Years	
6.3.6 The Longest Guarantee Time		
Product Category	Guarantee Time	
Power Amplifier	3 Years	
<b>6.4 Supplier Management</b>		
<b>Item</b>	<b>Content</b>	<b>Observations /Comments</b>
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.2	Does the company have an updated list of approved suppliers?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input type="checkbox"/> Yes, with written standard procedures <input checked="" type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input type="checkbox"/> Yes, the purchasing document includes all the information required <input checked="" type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input type="checkbox"/> Yes, with clear standard and written inspection records <input checked="" type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary
<b>6.5 After Sales Service</b>		
<b>Item</b>	<b>Content</b>	<b>Observations /Comments</b>
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input type="checkbox"/> Yes, with a standard feedback form and records <input checked="" type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No



6.5.2	Are there any clear procedures for handling customer complaints?	<input type="checkbox"/> Yes, with clear procedures and written records <input checked="" type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.5.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No



## Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input checked="" type="checkbox"/> Approved sample <input checked="" type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input type="checkbox"/> Yes, with clear written instructions and records <input checked="" type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input type="checkbox"/> Yes, with clear written instructions and records <input checked="" type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input type="checkbox"/> Yes, the units are separated and marked clearly <input checked="" type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary



## Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There are <u>2</u> R&D engineers in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	2		11-20 Years	0
Junior College	0		6-10 Years	1
Technical School	0		2-5 Years	1
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
N/A	N/A	N/A	N/A	
Brand Situation				
Registration/ application No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
N/A	N/A	N/A	N/A	N/A
The Average Time For New Products Launched				
Product Category		Lead Time		
Power Amplifier		6 Months		
Microphone		3 Months		
The Shortest Time For A New Item Launched				
Product Category		Shortest Lead Time		
Microphone		3 Months		
Does the company provide ODM service for others?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
If yes, please list all key equipment used:		N/A		



Do R & D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list the main software used:	CAD, CDR
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<input type="checkbox"/> Yes, with clear written instructions <input checked="" type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input checked="" type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input checked="" type="checkbox"/> Yes, all designed products have been tested <input type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input checked="" type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input checked="" type="checkbox"/> Yes, with written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
<b>8.2 R&amp;D Real Case Description (Confidential)</b>	
<b>8.3 Design Process (Confidential)</b>	
<b>8.4 Design Devices (N/A)</b>	





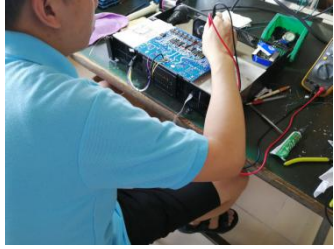

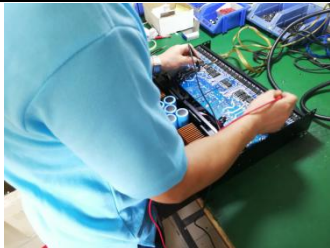




## Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to develop new customers.	1 Year



## Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Plugin		Manual Welding		Accessories Testing
4		5		6	
	Assembly		Finished Product Testing		Aging Debugging
7		8	N/A	9	N/A
	Bale		N/A		N/A



## Section 11: Certification & Photos

### Certification & Photos

#### Certification & Photos -- Business License (Original)



#### Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



#### Certification & Photos -- Tax Registration Certificate (Three Certificates Combined)



#### Certification & Photos -- Permit for Opening Bank Account



#### Certification & Photos -- Organization Code Certificate (Three Certificates Combined)

#### Certification & Photos -- N/A



# Alibaba.com Assessed Supplier Assessment Report

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N/A

## Patent Photos(N/A)

## Product Certification Photos

### Certification & Photos – CE



### Certification & Photos -- CE



### Certification & Photos -- CE



### Certification & Photos -- N/A

N/A

## Quality Management System Certification Photos (N/A)

## Testing Report Photos (N/A)





## Trademark Photos (N/A)

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## Section 12: Company and Product Samples

Company and Product Samples	
<b>Company Gate</b>	<b>Office</b>
	
<b>Workshop</b>	<b>Workshop</b>
	
<b>Product Sample</b>	<b>Product Sample</b>



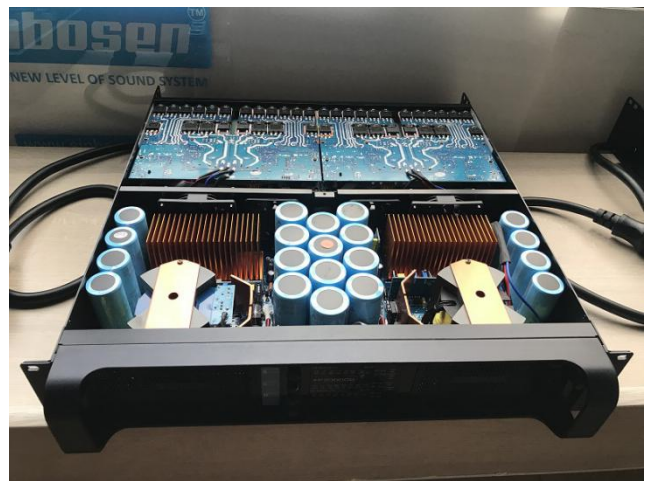
Product Sample



Product Sample



Product Sample



Product Sample





## Section 13: Competitive Advantages

<b>13.1 Product Group Capacity</b>		
<b>13.1.1 Products Sold (Within 12 Months)</b>		
<b>Products Name</b>	<b>Quantity</b>	<b>Revenue (USD)</b>
Confidential	Confidential	Confidential
<b>13.1.2 Suppliers Cooperated With (Within 12 Months)</b>		
No. of cooperation suppliers (total)	Confidential	
No. of suppliers (which cooperated over 2 times)	Confidential	
No. of provinces which cooperation suppliers belong to	Confidential	
Would the company like to provide design solution service for integration project?	Confidential	
If yes, these projects include	Confidential	
Would the company like to provide a total solution for purchasing?	Confidential	
If yes, please describe it	Confidential	
<b>13.1.3 Real Case Description (Confidential)</b>		
<b>13.2 Real Case for Lower MOQ &amp; Short Lead Time</b>		
<b>Products Name</b>	<b>MOQ(Within 12 Months)</b>	<b>Shortest Lead Time</b>
Confidential	Confidential	Confidential
<b>13.3 Real Case for Large Contract</b>		
<b>Products Name</b>	<b>Order(Within 12 Months)</b>	<b>Shortest Lead Time</b>
Confidential	Confidential	Confidential
<b>13.4 Overseas After Sales Service Capacity</b>		
<b>13.5 After Sales Service Capacity</b>		
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	

-- End of Report --