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Assessment Report

Presented to

Cooperation Company of Guangzhou Xinbaosheng Audio

Equipment Co., Ltd.

广州市新堡声音响设备有限公司合作工厂

Gold Supplier & Assessed Company Relationship:	 Self-owned Wholly Owned Shareholder/Partner Kindred between Owners Cooperation Partner
Company Address	Confidential
City / Country:	Guangzhou, China
Consigner of Assessment:	Alibaba And Guangzhou Xinbaosheng Audio Equipment Company Limited
Gold Supplier Member ID:	gzxbs
Gold Supplier Company Name:	Guangzhou Xinbaosheng Audio Equipment Co., Ltd.
Contact Person:	Confidential
Phone Number:	Confidential
Fax Number:	Confidential
Email:	Confidential
Website Address (URL):	http://gzxbs.en.alibaba.com

Service Provided by TÜV SÜD Certification and Testing (China) Co., Ltd. Report No.: 17559358_P+T







Report Number:	17559358_P+T		
Date of Assessment:	26/May/2018	Report Date:	26/May/2018
Assessor's Name:	Mr. Xiaoyu Mao	Validity Period:	27/May/2018 26/May/2019
Reviewed By:	Ms. Sarah Guo	Online Verification:	www.tuv-sud.cn/alibaba-en

Important Notes:

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Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	🛛 Yes 🗌 No	Business License Number:	Confidential
Year Established:	20/Aug./2015	Validity Period:	20/Aug./2015 31/Dec./2049
Export Experience:	2 Years	Industry Experience:	2 Years
Registered Address:	Confidential		
Company Address:	Confidential		
Annual review conducted by the Industrial & Commercial Bureau?	🛛 Yes 🗌 No	Reviewed By:	Guangzhou Municipal Administration for Industry and Commerce Baiyun Branch
Registered Capital:	RMB 800,000		
Corporate Representative:	Confidential		
Industry:	Electronic Components and Su	pplies	
Type of Ownership:		Public Company Sole Proprietorship	 Joint Venture Other
Products /Service:	SMT Patch		
1.2 Company Building Information	n		
Certification Type: Land Certification Real Total Building Size: <u>1200 m²</u> Number of Building(s) : <u>1</u> Office Size: <u>400 m²</u>	Estate Certification 🗌 Lease	e Agreement 🛛 Fa	ctory Officer Claimed

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Section 2: Human Resources

Human Resourc	es						
2.1 Company Ch	art						
			GM				
Sales Dept.	Production	Dept.	Quality Dept		Finance Dept.	A	dmin. Dept.
2.2 Employee He	adcount						
Departme	nt Name	Full	Time Employee(s)	Part-Time Employ	/ee(s)	Total
GM		1		()		1
Sales Dept.		1		()		1
Production Dept.		20		()		20
Quality Dept.		2		()		2
Finance Dept.		1		()		1
Admin. Dept.		1		()		1
	Total Number:	26		()		26
2.3 Management							
Department	Name		Title		Education		s) in Current ompany
Confidential	Confidential		Confidential			ential	

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Section 3: Current Export Situation

Current Export Situation

There is <u>0</u> foreign trading employee in the company.

Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30Years	0	N/A	N/A	N/A
11-20 Years	0	N/A	N/A	N/A
6-10 Years	0	N/A	N/A	N/A
2-5 Years	0	N/A	N/A	N/A
Less than 2 years	0	N/A	N/A	N/A

🗌 Yes 🛛 No
N/A
Confidential
Confidential
Confidential
🗌 Yes 🛛 No
Guangzhou Port
☐ FOB ☐ CIF ⊠EXW ☐CFR
L/C T/T Credit Card
🛛 Cash 🗌 West Union 🗌 Money Gram
Paypal Moneybooker
2~7 Days
2~1 Days
Lead Time
2 Days
Lead Time
2 Days
Shortest Lead Time

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Section 4: Export Business Capacity

Export Business Capacity										
4.1 Market Distribution (Previous 12 Months)										
Market		Main Product(s)	nue (USD)	Total Revenue (%)						
North America	N/A		0		0					
South America	N/A		0		0					
Eastern Europe	N/A		0		0					
Southeast Asia	N/A		0		0					
Africa	N/A		0		0					
Oceania	N/A		0		0					
Mid East	N/A		0		0					
Eastern Asia	N/A		0		0					
Western Europe	N/A		0		0					
Central America	N/A		0		0					
Northern Europe	N/A		0		0					
Southern Europe	N/A		0		0					
South Asia	N/A		0		0					
Domestic Market	SMT P	atch	Confid	lential	100					
4.2 Main Clients										
Client Name		Main Product(s)		Total Revenue (%)						
Confidential		Confidential		Confidential						

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Section 5: Production Capacity

Production Capacit	y										
5.1 Annual Production Capacity (Previous Year)											
SMT Patch 1,200,00	0 Slice	S									
5.2 Production Cap	acity										
Product N	ame		Production	Line Capacity	/	Actual	Units Produced (Previous Year)			
SMT Patch			100,000 Slice	es Per Months		1,200,0	00 Slices				
5.3 Production Mac	hinery	/									
Machine Name)	Brand	& Model No.	Quantity	Ν	Number o	of Year(s) Used	Condition			
Printing Machine		FSM-80	88	5	2			Acceptable			
Automatic Placement No		No infor	mation	7	2	2		Acceptable			
Machine								Acceptable			
Reflow		1800EX	L	3	2			Acceptable			
5.4 Testing Machine	ery										
Machine Name	;	Brand	& Model No.	Quantity	N	Number of Year(s) Used		Condition			
Electron Microscope		ZZY-200	M	1	2	2		Acceptable			
Furnace Temperatur	е	JRC-60		1	2	2		Acceptable			
Tester											
Torque Gauge		NK-100		1	2	2		Acceptable			
Digital Bridge TL2812D, CB-281		D, CB-2812	2	2			Acceptable				
5.5 Subcontractors											
Subcontractor Name	Pro	duct Sub	contracted	Volume Su	Ippl	lied	Cooperation P	eriod (Years)			
N/A	N/A			N/A			N/A				

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Section 6: Quality Assurance

Quality Ass	urance								
6.1.1 Quality	y Management	System Ce	ertification						
Certification	on Certi	fied By	Certificate No.		Business Scop	е	Validity Date		
N/A	N/A		N/A		N/A		N/A		
6.1.2 Produ	ct Certification								
Certification	on Certi	fied By	Certificate No.		Product Name & Mo	del No.	Validity Date		
N/A N/A N/A					N/A		N/A		
6.2 Testing	Report								
Certification	ication Certified By Certificate No				Product Name & Mo	del No.	Validity Date		
N/A	N/A		N/A		N/A		N/A		
6.3 Quality	Control Manage	ement							
Item		Content			Observation	ns /Comn	nents		
6.3.1 Is there quality control on all production lines?					 Yes, all production lines have adequate quality control Yes, some production lines have adequate quality control No 				
6.3.2 Do the QA/QC inspectors work independently from the production line?					☑ Yes☑ No				
6.3.3 Who does the QC/QA Manager /Supervisor report to?				GM - Confidential					
6.3.4	How many Q	A/QC inspe	ctors in total?	2					
No. of Emplo	byees in Each P	roduction L	ine:						
Produc	tion Line	Sup	pervisor	1	No. of Operators	No. of	In-line QC/QA		
Workshop		3		17		2			
6.3.5 Averag	e Guarantee Tir	me							
	Product C	ategory		Guarantee Time					
	SMT P	atch			1 Y	′ear			
6.3.6 The Lo	ngest Guarante	e Time							
	Product C	ategory			Guarant	tee Time			
	SMT P	atch			1 Y	'ear			
6.4 Supplier	Management								
Item		Content			Observation	ns /Comn	nents		
6.4.1	Does the com assessment p		a supplier		Yes No				
6.4.2	Does the com	npany have	an updated list		Yes				
	of approved s	suppliers?			No				

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	Has the company established and	Yes, with written standard procedures
6.4.3	implemented a standard procedure for	\boxtimes Yes, with written procedure but lack of consistent
0.4.3	purchasing contract review and	standard
	approval?	□ No
		Yes, assessment reports are available for more
		than 3 years
	Deep the component loop its supplier	\boxtimes Yes, assessment reports are available for the last
6.4.4	Does the company keep its supplier	1-3 years
	assessment reports?	Yes, assessment reports are available for the
		previous 12 months
		□ No
	Are the company's purchasing	Yes, the purchasing document includes all the
	Are the company's purchasing	information required
6.4.5	documents sufficient to ensure product	\boxtimes Yes, however the purchasing document includes
	safety control and their customers'	incomplete information
	requirements?	□ No
		Yes, with clear standard and written inspection
	Is there a procedure to conduct random	records
6.4.6	product inspections after final	\boxtimes Yes, with inspection records but no procedures
	packaging?	
	packaging	Yes, with procedures but no inspection records
	packaying:	 Yes, with procedures but no inspection records No, inspections are not necessary
6.5 After Sale		
6.5 After Sale		
	es Service	No, inspections are not necessary
ltem	es Service Content Is customer feedback, including	No, inspections are not necessary Observations /Comments
	es Service Content Is customer feedback, including complaints, clearly recorded and	No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records
ltem	es Service Content Is customer feedback, including	 No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records
ltem	es Service Content Is customer feedback, including complaints, clearly recorded and	 No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form
Item 6.5.1	es Service Content Is customer feedback, including complaints, clearly recorded and	 No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No
ltem	es Service Content Is customer feedback, including complaints, clearly recorded and maintained?	 No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records
Item 6.5.1	es Service Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for	 No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records
Item 6.5.1 6.5.2	es Service Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for	 No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures
Item 6.5.1	Example 2 Service Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints?	 No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No
Item 6.5.1 6.5.2	Example a Service Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective action system in place?	 No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No Yes
Item 6.5.1 6.5.2 6.5.3	Example a Service Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective action system in place? Can finished/packaged products be	 No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No Yes No
Item 6.5.1 6.5.2	Example a Service Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective action system in place?	□ No, inspections are not necessary □ Observations /Comments □ Yes, with a standard feedback form and records □ Yes, with a standard feedback form but no records □ Yes, with records but no standard feedback form □ No □ Yes, with clear procedures and written records □ Yes, with clear procedures but no written records □ Yes, with written records but no clear procedures □ No □ Yes, with procedures to trace raw materials
Item 6.5.1 6.5.2 6.5.3	Example a Service Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective action system in place? Can finished/packaged products be traced by lot identification to the	No, inspections are not necessary Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with clear procedures but no clear procedures No Yes, with procedures to trace raw materials Yes, main raw material can be traced
Item 6.5.1 6.5.2 6.5.3	Example a Service Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective action system in place? Can finished/packaged products be traced by lot identification to the	No, inspections are not necessary Observations /Comments □ Yes, with a standard feedback form and records ⊠ Yes, with a standard feedback form but no records □ Yes, with records but no standard feedback form □ No □ Yes, with clear procedures and written records □ Yes, with clear procedures but no written records □ Yes, with clear procedures but no vritten records □ Yes, with written records but no clear procedures □ No □ Yes, with procedures to trace raw materials ○ Yes, main raw material can be traced □ No, only the production date can be traced

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Section 7: Production Process Management

Quality	Control Management	
ltem	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	 Yes, very good Yes, acceptable No, needs improvement No, very poor
7.2	Are the following items /documents provided at the appropriate location?	 Work instructions Approved sample Product picture No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	 Yes, with clear written instructions and records Yes, with written instructions but no records Yes, with records but no written instructions No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	 Yes, with clear written instructions and records Yes, with written instructions but no records Yes, with records but no written instructions No
7.5	How are finished products inspected?	 100% of products with detailed inspection Random inspection No inspection No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	 Yes, the units are separated and marked clearly Yes, the units are separated but not marked clearly No
7.7	How are finished products that failed inspection handled?	 Repaired and re-inspected Thrown away No inspection necessary

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Section 8: R & D Capacity

R&D Capacity								
8.1 Current Situa	ation							
There is <u>0</u> R	&D enginee	er in the com	pany.					
Education Leve	el H	eadcount			Worl	k Experience		Headcount
Doctorate	0				Over 3	0 Years	0	
Post-Graduate	0				21-30	Years	0	
Graduate	0				11-20	<i>lears</i>	0	
Junior College	0				6-10 Ye	ears	0	
Technical School	0				2-5 Yea	ars	0	
High School	0				Less th	han 2 years	0	
Patent Situation								
Patent No.	The	Name of th	e Patent		Th	e Patent Type		Available Date
N/A	N/A			1	N/A			N/A
Brand Situation			I			Γ		
Registration/			For Appro	val to	Use			
application	Brand	Name	Goo		Validity Date		Ref.	
No.								
N/A	N/A	Due la sta l	N/A			N/A	N/A	4
The Average Tim			aunched	Lead Time				
N/A	Product Ca	legory		N/A				
The Shortest Tin	ne For A Ne	w Item Lau	nched	1.07				
	Product Ca			Shortest Lead Time				
N/A				N/A				
Deee the common			fan ath ana O	🛛 Yes				
Does the compan	iy provide O	DIVI Service	for others?	□ No				
Are there relevant design input/output, review, and			☐ Yes					
verification documents available for the assessment			⊠ No					
company?				-				
Based on inspection, are R & D employees equipped			Yes					
with adequate specialized equipment?				No				
If yes, please list all key equipment used:			N/A					
Do R& D employees use any specific software for designing new products?					Yes No			
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If yes, please list the main software used:	N/A
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	 Yes, with clear written instructions Yes, without written instructions No
Have the designed products been internal verified or validated?	 Yes, with clear written records Yes, only part written records Yes, without written records No
Have the designed products been tested by a third-party inspection body?	 Yes, all designed products have been tested Yes, only part of designed products have been tested No
Are the designed products confirmed by the customers?	 Yes, all designed products have been confirmed Yes, part of designed products have been confirmed according to client's requirements No
Does the company has qualification requirements for designers?	 Yes, with written job description Yes, without written job description No, but at least two years design experience is needed No
Are the designers' qualifications recognized by the company?	 Yes, with written records Yes, without written records No
8.2 R&D Real Case Description (N/A)	
8.3 Design Process (N/A)	
8.4 Design Devices (N/A)	

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Section 9: Company Development / Expansion Plans

Company D	Company Development / Expansion Plans							
Item	Company Development Action	Timeframe						
1	The organization is going to develop new customers.	1 Year						

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Section 10: Production Flow

Produ	ction Flow				
No	Production Process	No	Production Process	No	Production Process
1	W-308"	2		3	C BOOEXL
	Printing		Patch		Reflow
4		5		6	N/A
	Testing		Package		N/A

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Section 11: Certification & Photos

Certificate(Three Certificates Combined) Bank Account Tax Registration Certificate Permit for Opening Bank Account has already been verified, keeping secret has already been verified, keeping secret according to the supplier's request has already been verified, keeping secret Certification & Photos Organization Code Certification & Photos N/A	
has already been verified, keeping secret according to the supplier's request has already been verified, keeping secret according to the supplier's request Certification & Photos Tax Registration Certificate(Three Certificates Combined) Certification & Photos Permit for Opening Bank Account Tax Registration Certificate has already been verified, keeping secret according to the supplier's request Permit for Opening Bank Account Certification & Photos Organization Code Certificate(Three Certificates Combined) Certification & Photos N/A Certification & Photos Organization Code Certificates Combined) Certification & Photos N/A N/A N/A	
Certificate(Three Certificates Combined) Bank Account Tax Registration Certificate Permit for Opening Bank Account has already been verified, keeping secret has already been verified, keeping secret according to the supplier's request has already been verified, keeping secret Certification & Photos Organization Code Certification & Photos N/A Organization Code Certificate N/A	ng secret
has already been verified, keeping secret according to the supplier's request has already been verified, keeping secret Certification & Photos Organization Code Certificates Combined) Certification & Photos N/A Organization Code Certificate has already been verified, keeping secret N/A	ening
Certificate(Three Certificates Combined) Organization Code Certificate has already been verified, keeping secret	ng secret
has already been verified, keeping secret	
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Patent Photos (N/A)

Product Certification Photos (N/A)

Quality Management System Certification Photos (N/A)

Testing Report Photos (N/A)

Trademark Photos (N/A)

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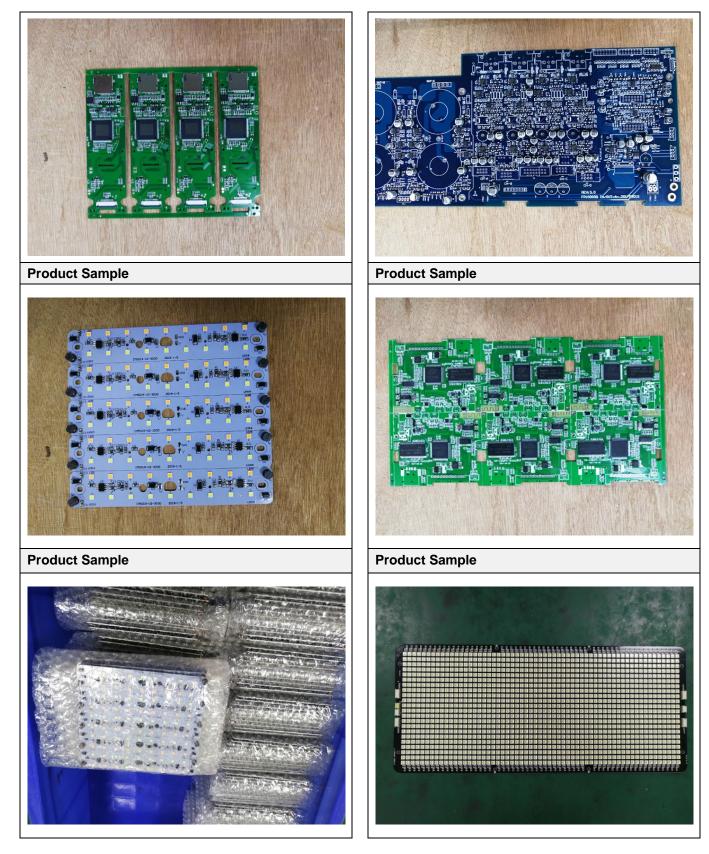


Section 12: Company and Product Samples



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Section 13: Competitive Advantages

13.1 Product Group Capacity								
13.1.1 Products Sold (Within12 I	Months)							
Products Name	Quantit	у	Revenue (USD)					
Confidential	Confidential		Confidential					
13.1.2 Suppliers Cooperated Wit	th (Within12 Months)							
No. of cooperation suppliers (total)		Confidential						
No. of suppliers (which cooperated	d over 2 times)	Confidential						
No. of provinces which cooperation	n suppliers belong to	Confidential						
Would the company like to provide	e design solution	Confidential						
service for integration project?								
If yes, these projects include		Confidential						
Would the company like to provide	e a total solution for	Confidential						
purchasing?								
If yes, please describe it Confidential								
13.1.3 Real Case Description (Co	onfidential)							
13.2 Real Case for Lower MOQ	& Short Lead Time							
Products Name	MOQ (Within	12 Months)	Shortest Lead Time					
Confidential	Confidential		Confidential					
13.3 Real Case for Large Contract								
Products Name Order (Within 12 Months) Shortest Lead Time								
Confidential Confidential Confidential								
13.4 Overseas After Sales Service Capacity								
13.5 After Sales Service Capacity								
Does the company accept small o	rder?	Yes						
		No						

-- End of Report --

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