# Alibaba.com Assessed Supplier



# **Assessment Report**

### Presented to

## Xiamen Helen Industry & Trade Co., Ltd.

## 厦门海仑工贸有限公司

Gold Supplier & Assessed Company	
Relationship:	☐ Kindred between Owners ☐ Cooperation Partner
	Office: 3 F, No.166 Houshe, Houkeng Village, Huli District,
	Xiamen City, Fujian Province, China
Company Address	Factory: 2 &3 F, No.1307 Tonghui South Road, Tong'an
	Industrial Zone, Tong'an District, Xiamen City, Fujian Province,
	China
City / Country:	Xiamen / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	helenbags
Gold Supplier Company Name:	Xiamen Helen Industry & Trade Co., Ltd.
Contact Person:	Ms. Helen Zhang
Phone Number:	0086-592-5727363
Fax Number:	0086-592-5526861
Email:	admin@helenbags.com
Website Address (URL):	http://helenbags.en.alibaba.com

Service Provided by SGS Report No.: 10985851\_P+T





Jovi Peng

Sam Wang

Report Number:	10985851_P+T			
Date of Assessment:	15/Apr./2016	Report Date:	15/Apr./20	016

Report No.: 10985851 P+T

16/Apr./2016 -- 15/Apr./2017

www.sgs.com/ecv

### **Important Notes:**

Assessor's Name:

Reviewed By:

### SGS's Disclaimer:

This report reflects our findings for the particularly concerned company on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for whom this report has been specifically issued is hereby informed that the general conditions of service of SGS contain liability limitation provisions.

Validity Period:

Online Verification:

### Alibaba.com's Disclaimer:

This report has been independently prepared by a third party verification agency. The report is provided on an "AS IS" and "AS AVAILABLE" basis. The information contained in the report may change without notice and no obligation is assumed to update the information after publication. Alibaba (including its affiliates) is not involved in the preparation of the report. Publishing of the report by no means means that Alibaba endorses or recommends the report. Therefore, Alibaba cannot be held responsible for any inaccuracy or omission in the report.

To the maximum extent permitted by law, Alibaba expressly disclaims any warranty, expressed or implied, in regard to the report, including any implied warranty of merchantability, fitness for a particular purpose or non-infringement. Your use of or reliance on this report will be at your own discretion and risk. To the maximum extent permitted by law, in no event shall Alibaba be liable for any party for any direct, indirect, punitive, incidental, special or consequential damage costs, expenses, legal fees or losses or any damages whatsoever arising out of or in any way connected with any use of the report even if advised of the possibility of such damages.

Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
		All Rights Reserved				Page No:	2 of 25

3 of 25

Page No:



## **Contents**

CONFIDENTIAL

Section 1: Company Overview	5
1.1 Legal Validity	5
1.2 Company Building Information	5
Section 2: Human Resources	6
2.1 Company Chart	6
2.2 Employee Headcount	6
2.3 Management	6
Section 3: Current Export Situation	7
Section 4: Export Business Capacity	8
4.1 Market Distribution (Previous 12 Months)	8
4.2 Main Clients	8
Section 5: Production Capacity	9
5.1 Annual Production Capacity (Previous Year	r)9
5.2 Production Capacity	9
5.3 Production Machinery	9
5.4 Testing Machinery	9
5.5 Subcontractors	9
Section 6: Quality Assurance	10
6.1.1 Quality Management System Certification	10
6.1.2 Product Certification (N/A)	10
6.2 Testing Report	10
6.3 Quality Control Management	10
6.4 Supplier Management	11
6.5 After Sales Service	12
Section 7: Production Process Management	13
Section 8: R & D Capacity	14
8.1 Current Situation	14
Report No:   10985851_P+T   Report date:   15/Apr./2010	6 Assessed By Jovi Peng

All Rights Reserved

8.2 R&D Real Case Description	16
8.3 Design Process	16
8.4 Design Devices	16
Section 9: Company Development / Expansion Plans	17
Section 10: Production Flow	17
Section 11: Certification & Photos	18
Section 12: Company and Product Samples	22
Section 13: Competitive Advantages	24
13.1 Product Group Capacity	24
13.2 Real Case for Lower MOQ & Lead Time	24
13.3 Real Case for Large Contract & Lead Time	24
13.4 Overseas After Sales Service Capacity	25
13.5 After-sales service capacity	25

Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIA	CONFIDENTIAL AI		All Rights Reserved			Page No:	4 of 25



# **Section 1: Company Overview**

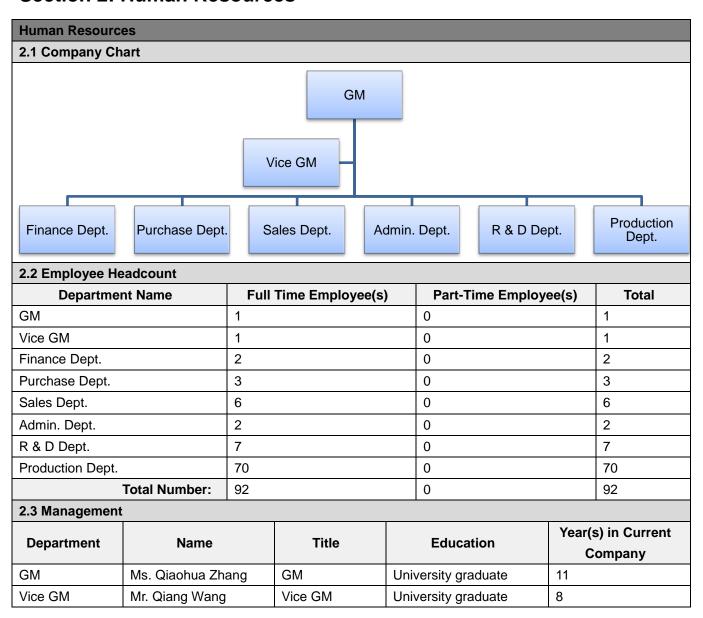
Company Overview							
1.1 Legal Validity							
Does the company have a valid	⊠ Yes □ No	Business License	913502067760328356				
business license?	M res   No	Number:					
Vaar Establishad	44/Nov/2005	Validity Period:	14/Nov./2005				
Year Established:	14/Nov./2005		14/Nov./2025				
Evnert Evnerience	11	Industry	11				
Export Experience:	11	Experience:	11				
Registered Address:	Floor 3, Factory Building No.	1-1, Fanghu Industry	Zone, Huli District,				
Registered Address.	Xiamen City, Fujian Province	e, China					
	Office: 3 F, No.166 Houshe,	Houkeng Village, Huli I	District, Xiamen City,				
Company Address:	Fujian Province, China						
Company Address.	Factory: 2 &3 F, No.1307 Tor	nghui South Road, Ton	g'an Industrial Zone,				
	Tong'an District, Xiamen City, Fujian Province, China						
Annual review conducted by		Reviewed By:	Xiamen Huli Market				
the Industrial & Commercial	⊠ Yes □ No		Supervision and				
Bureau?			Administration				
Registered Capital:	RMB 2,000,000						
Corporate Representative:	Ms. Qiaohua Zhang						
Industry:	Luggage, Bags & Cases						
	☑ Private Owner	Public Company	☐ Joint Venture				
Type of Ownership:	Stated Owned	Sole Proprietorship	Other				
Products /Service:	Backpack, Travel Bag, Sport	· · · · · · · · · · · · · · · · · · ·					
1.2 Company Building Information	, ,	s bay, cooler bay					
Certification Type:	JII						
ļ .	Estate Certification 🛛 Le	ase Agreement	Factory Officer Claimed				
	4 m <sup>2</sup>	uoo / ig. oooi □	r actory childer claimed				
Number of Building(s): 2							
Office Size: 1,60	00 m <sup>2</sup>						

Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIA	CONFIDENTIAL		served			Page No:	5 of 25





### **Section 2: Human Resources**



Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIA	\L	All Rights Reserved				Page No:	6 of 25



# **Section 3: Current Export Situation**

Backpack

Cu	rrent Export Situation							
Th	ere are 6	_foreign trading	en	nployees i	n the compa	ny.		
	Working Experience	Headcount			epted Juage	Listening & Speaking	Reading & Writing	
	Over 30 Years	0		English		Yes	Yes	
	21-30Years	0		N/A		N/A	N/A	
	11-20 Years	0		N/A		N/A	N/A	
	6-10 Years	5		N/A		N/A	N/A	
	2-5 Years	1		N/A		N/A	N/A	
	Less than 2 years	0		N/A		N/A	N/A	
Do	es the company have a v	alid export license	€?		⊠ Yes	☐ No	<u> </u>	
Ex	port License Registration	n No.:			01468151			
Tot	al Revenue (Previous Y	ear):			USD 8,338	,680		
Tot	al Export Revenue (Previ	ous Year):			USD 8,338	,680		
Es	timated Export Revenue (	Current Year):			USD 10,000,000			
Tra	ade Agents Employed Ove	erseas:			☐ Yes ☐ No			
Ne	arest Port:				Xiamen Po	rt		
Ac	cepted Payment Terms				⊠ FOB	⊠ CIF	⊠EXW ⊠CFR	
Ac	cepted Payment Type:				<ul><li>以 L/C</li><li>以 Cash</li><li>以 Paypal</li></ul>	<ul><li>☑ T/T</li><li>☑ West Unio</li><li>☑ Moneybo</li></ul>	_ ,	
Αv	erage lead time from prod	luct order confirm	ati	ion to proc	oduction delivery (products exiting the factory):			
	Product (	Category			Num Unit			
Ва	ckpack				30		days	
Tra	vel Bag				30		days	
Sp	orts Bag				30		days	
Со	oler Bag				30 days			
Αv	erage Sampling Time							
	Product 0	Category				Lead <sup>-</sup>	Time	
Ва	ckpack				5 days			
Tra	vel Bag				5 days			
Sp	orts Bag				5 days			
Cooler Bag				5 days				
Th	e Shortest Sampling Time	)						
	Product 0	Category				Shortest L	ead Time	

Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIA	AL.	All Rights Res	served			Page No:	7 of 25

5 days



# **Section 4: Export Business Capacity**

Export Business Capacity									
4.1 Market Distribution	(Previou	ıs 12 Months)							
Market		Main Product(s)	Reven	ue (USD)	Total Revenue (%)				
North America	Backpa	ack, Travel Bag, Sports Bag,	3,263,	760	39.14				
North America	Cooler	Bag	3,203,	702	39.14				
South America	Backpa	ack, Travel Bag, Sports Bag,	724,98	28	8.70				
South America	Cooler	Bag	724,90	JO	0.70				
Eastern Europe	N/A		0		0				
Southeast Asia	Backpa	ack, Travel Bag, Sports Bag,	2,174,	065	26.08				
Journeast Asia	Cooler	ag 2,174,303			20.00				
Africa	N/A		0		0				
Oceania	N/A		0		0				
Mid East	N/A		0		0				
Eastern Asia	N/A		0		0				
Western Europe	Backpa	Backpack, Travel Bag, Sports Bag,		065	26.08				
western Europe	Cooler	Bag	2,174,965		20.00				
Central America	N/A		0		0				
Northern Europe	N/A		0		0				
Southern Europe	N/A		0		0				
South Asia	N/A	N/A			0				
Domestic Market	N/A		0		0				
4.2 Main Clients									
Client Name		Main Product(s)		Total Revenue (%)					
Confidential		Confidential	Confidential						

Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIA	\L	All Rights Res	served			Page No:	8 of 25



## **Section 5: Production Capacity**

#### **Production Capacity** 5.1 Annual Production Capacity (Previous Year) Backpack: 550,200 pcs, Travel Bag: 810,540 pcs, Sports Bag: 454,200 pcs, Cooler Bag: 910,320 pcs **5.2 Production Capacity Product Name Production Line Capacity Actual Units Produced (Previous Year)** Backpack 600,000 pcs/year 550,200 pcs Travel Bag 900,000 pcs/year 810,540 pcs Sports Bag 500,000 pcs/year 454,200 pcs Cooler Bag 1,000,000 pcs/year 910,320 pcs 5.3 Production Machinery **Machine Name** Brand & Model No. Quantity Number of Year(s) Used Condition SHUNHE High-head Sewing Machine 10 Acceptable Synchronous Sewing **JIUKY** 3 21 Acceptable Machine 22 2 Flatness Sewing Machine SHUNHE Acceptable Double-needle Sewing 6 3 **HIGHLEAD** Acceptable Machine Pattern Sewing Machine SHUNHE 2 1 Good 2 **TUDOR** 1 Bar-tacking Machine Acceptable 3 Lockstitch Sewing Machine **PACER** 1 Acceptable 4 3 **Snap Machine** Heiniu Acceptable **Cutting Machine** 3 2 Acceptable Honghua 5.4 Testing Machinery **Machine Name** Brand & Model No. Quantity Number of Year(s) Used Condition Color Assessment N/A 2 2 Acceptable Cabinet 0~12.7 mm Thickness Meter 1 3 Acceptable 5.5 Subcontractors Subcontractor **Product Subcontracted** Cooperation Period (Years) **Volume Supplied** Name Confidential Confidential Confidential Confidential

Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIA	\L	All Rights Res	served			Page No:	9 of 25



Page No:

10 of 25

## **Section 6: Quality Assurance**

CONFIDENTIAL

All Rights Reserved

6 1 1 Quality	urance / Management	System Co	rtification					
Certificatio	_	fied By	Certificate No	D.	Business Sco	ppe Vali	dity Date	
ISO 9001:20			11715QU0248		The Design and	-	ay/2015	
100 0001.20	Certificati	_	1171000024	3 001\ZIVI	manufacture of ha		ay/2018	
		ent Services			and knapsack.	andbag 10/1VI	ay/2010	
	Co., Ltd.	OTT. 001 V1000			ана кнаровок.			
BSCI	TUV Rhe	inland	355667		N/A	09/Ja	an./2016	
200.	10114	maria			1,47.		an./2017	
6.1.2 Produc	ct Certification	(N/A)				1 2 3 2 3		
Certification		ied By	Certificate No.	Pro	duct Name & Mod	el No. Val	idity Date	
N/A	N/A	•	N/A			N/A		
6.2 Testing I	Report							
Certification	-	ed By	Certificate No.	Pro	duct Name & Mod	el No. Val	idity Date	
Product Test	Xiamen Sir	no-Tech	STCT14116017	Lady	Bag	13/5	ep./2014 -	
Report	Testing Ted	chnology				31/D	ec./2049	
	Co., Ltd.							
6.3 Quality (	Control Manag	ement		<u>'</u>		1		
Item	Content				Observations	s /Comments		
6.3.1	Is there qualif	Is there quality control on all production lines?			<ul> <li>✓ Yes, all production lines have adequate quality control</li> <li>✓ Yes, some production lines have adequate quality control</li> <li>✓ No</li> </ul>			
6.3.2	Do the QA/Qe independently	•	work roduction line?	☐ Yes ☐ No				
6.3.3	Who does the /Supervisor re		nager	Vice GM – Mr. Qiang Wang				
6.3.4	How many Q	A/QC inspec	ctors in total?	5				
No. of Emplo	yees in Each P	roduction Li	ne:					
Produc	tion Line	Sup	ervisor	No. of	Operators	No. of In-line	QC/QA	
Workshop		1		64 5				
6.3.5 Average	e Guarantee Tii	me						
Product Category				Guarantee Time				
	Backpack			1 year				
Backpack		Travel Bag			•			
•				1 year				
				1 year 1 year				



6.3.6 The Lor	ngest Guarantee Time	
	Product Category	Guarantee Time
Backpack		1 year
6.4 Supplier	Management	
Item	Content	Observations /Comments
6.4.1	Does the company have a supplier assessment procedure?	<ul><li>☑ Yes</li><li>☐ No</li></ul>
6.4.2	Does the company have an updated list of approved suppliers?	
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<ul><li>✓ Yes, with written standard procedures</li><li>✓ Yes, with written procedure but lack of consistent standard</li><li>✓ No</li></ul>
6.4.4	Does the company keep its supplier assessment reports?	<ul> <li>Yes, assessment reports are available for more than 3 years</li> <li>Yes, assessment reports are available for the last 1-3 years</li> <li>Yes, assessment reports are available for the previous 12 months</li> <li>No</li> </ul>
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<ul> <li>✓ Yes, the purchasing document includes all the information required</li> <li>☐ Yes, however the purchasing document includes incomplete information</li> <li>☐ No</li> </ul>
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<ul> <li>✓ Yes, with clear standard and written inspection records</li> <li>✓ Yes, with inspection records but no procedures</li> <li>✓ Yes, with procedures but no inspection records</li> <li>✓ No, inspections are not necessary</li> </ul>

Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIA	\L	All Rights Res	served			Page No:	11 of 25

.5 After Sa	ales Service	
Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<ul> <li>✓ Yes, with a standard feedback form and records</li> <li>✓ Yes, with a standard feedback form but no record</li> <li>✓ Yes, with records but no standard feedback form</li> <li>✓ No</li> </ul>
6.5.2	Are there any clear procedures for handling customer complaints?	<ul> <li>☐ Yes, with clear procedures and written records</li> <li>☐ Yes, with clear procedures but no written records</li> <li>☐ Yes, with written records but no clear procedures</li> <li>☐ No</li> </ul>
6.5.3	Is there a closed-loop corrective action system in place?	
6.5.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<ul> <li>☐ Yes, with procedures to trace raw materials</li> <li>☐ Yes, main raw material can be traced</li> <li>☒ No, only the production date can be traced</li> <li>☐ No</li> </ul>
6.5.5	Is there a product alert and recall procedure?	☐ Yes ☐ No

Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIA	\L	All Rights Res	served			Page No:	12 of 25



## **Section 7: Production Process Management**

Quality	Control Management	
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<ul> <li>☐ Yes, very good</li> <li>☒ Yes, acceptable</li> <li>☐ No, needs improvement</li> <li>☐ No, very poor</li> </ul>
7.2	Are the following items /documents provided at the appropriate location?	<ul> <li>☑ Work instructions</li> <li>☑ Approved sample</li> <li>☐ Product picture</li> <li>☐ No the above-mentioned was not available.</li> </ul>
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<ul> <li>✓ Yes, with clear written instructions and records</li> <li>✓ Yes, with written instructions but no records</li> <li>✓ Yes, with records but no written instructions</li> <li>✓ No</li> </ul>
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<ul> <li>✓ Yes, with clear written instructions and records</li> <li>✓ Yes, with written instructions but no records</li> <li>✓ Yes, with records but no written instructions</li> <li>✓ No</li> </ul>
7.5	How are finished products inspected?	<ul> <li>☑ 100% of products with detailed inspection</li> <li>☐ Random inspection</li> <li>☐ No inspection</li> <li>☐ No inspection necessary</li> </ul>
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<ul><li>✓ Yes, the units are separated and marked clearly</li><li>✓ Yes, the units are separated but not marked clearly</li><li>✓ No</li></ul>
7.7	How are finished products that failed inspection handled?	<ul><li>☒ Repaired and re-inspected</li><li>☐ Thrown away</li><li>☐ No inspection necessary</li></ul>

Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIA	\L	All Rights Res	served			Page No:	13 of 25



# Section 8: R & D Capacity

R&D Capacity									
8.1 Current Situ	uatior	า							
There are	3	R8	RD engineers in the	company.					
Education Lev	/el	Не	adcount		Wor	Work Experience		Headcount	
Doctorate		0			Over 3	30 Years	0		
Post-Graduate	te 0				21-30	Years	0		
Graduate		0			11-20	Years	0		
Junior College		1			6-10 Y	⁄ears	2		
Technical School	ol	0			2-5 Ye	ears	1		
High School		2			Less	than 2 years	0		
Patent Situation	n								
Patent No.		The	Name of the Pate	ent	TI	ne Patent Type		Available Date	
ZL20133018563	24	Bag ( em	nbossed leather for	· lady)	Annearai	nce design		17/May/2013	
20100010000		Dag ( cii		lady)	Appearance design			16/May/2023	
Brand Situation	1								
Registration	Br	rand							
/application	Na	ame	For Approval	to Use Go	ods	Validity Date		Ref.	
No.			Mallata basa bas	alma alma al					
	Refer to the Photo		Wallets, bags, backpacks, shopping bags, handbags, luggage, briefcase, travel bag (box), furniture is decorated with leather, umbrella						
8708447								oto in Section 11	
0,00						13/Nov./2021	(Tra	(Trademark Photos)	
			(End)	,	,				
			Wallet, bag, cardfi	ile (wallet),					
8910033	Refe	er to	backpacks, wallet	(purse), h	andbag,	14/Dec./2011	Pho	oto in Section 11	
0310033	the I	Photo	briefcase, travel b	• , ,		13/Dec./2021	(Tra	ademark Photos)	
			holding babies wit						
			Wallet, bag, cardfi	` ′			l		
8909897	Refe		backpacks, wallet	. ,	•	14/Dec./2011		oto in Section 11	
	the i	Photo	briefcase, travel bag (box), suitcase,		13/Dec./2021	(113	ademark Photos)		
			sports bag. (End) (Lady's) wallets, b	nans cardf	ile				
			(wallet), luggage,	•					
14273871	Refe		handbag, wallet (p	•	efcase,	07/May/2015		oto in Section 11	
	the I	Photo	laptop bag (box), l			06/May/2025	(Tra	ademark Photos)	
			the harness. (End	l)					

Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIAL		All Rights Res	served			Page No:	14 of 25



Refer to the Photo  Refer to the Photo  The Average Time For New Products Launched  Product Category  Backpack  Travel Bag  Sports Bag  (Lady's) wallets, bags, co (wallet), backpack, purson handbag, briefcase, lapto (box), holding babies with belt, luggage (End)  Product Category  Sports Bag			otop bag  07/May/2015 Photo in Section 11  06/May/2025 (Trademark Photos)				
Cooler Bag			15 days				
The Shortest T	ime For A Nev	v Item Launched					
	Product Cat	egory		Shortest Lead	Time		
Backpack			15 days				
Does the compa	ny provide OD	M service for others?	∑ Yes     ☐ No				
		output, review, and e for the assessment					
Based on inspect with adequate s		D employees equipped ipment?	Yes     No     No				
If yes, please lis	t all key equipr	ment used:	Pattern printing and cutting machine				
Do R& D employ designing new p		pecific software for	<ul><li>✓ Yes</li><li>☐ No</li></ul>				
If yes, please lis	t the main soft	ware used:	Dreamweaver, AutoCAD, Photoshop, Illustrator, CorelDraw, PageMaker, EDO CAD				
Please list all ce R & D departme		or qualifications of the	N/A				
Has the compar procedures for r		standard design	<ul><li>✓ Yes, with clear written instructions</li><li>✓ Yes, without written instructions</li><li>✓ No</li></ul>				
Have the designed products been internal verified or validated?			<ul> <li>✓ Yes, with clear written records</li> <li>✓ Yes, only part written records</li> <li>✓ Yes, without written records</li> <li>✓ No</li> </ul>				
Have the desig	•	peen tested by a	<ul> <li>☐ Yes, all designed products have been tested</li> <li>☐ Yes, only part of designed products have been tested</li> <li>☐ No</li> </ul>				

Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIAL		All Rights Res	served			Page No:	15 of 25



		Yes, all designed	d products have been confirmed		
Are the designed products confirmed	by the	Yes, part of desi	gned products have been confirmed		
customers?		according to client's requirements			
		☐ No			
		Yes, with written job description			
Does the company has qualification re	equirements for		ten job description		
designers?			two years design experience is		
G		needed			
		□ No			
Are the designers' qualifications recog	nized by the	Yes, with written			
company?	•	Yes, without writ	ten records		
· ·		☐ No			
8.2 R&D Real Case Description					
Customer's Name		Confidential			
Customer's Location		Confidential			
Customer's Industry:		Confidential			
Order's Requirement Description:		Confidential			
8.3 Design Process					
Process 1	Pro	cess 2	Process 3		
Confidential	Con	fidential	Confidential		
Description: Confidential	Description	n: Confidential	Description: Confidential		
8.4 Design Devices					
Pattern Printing and Cutting		N/A	N/A		
Machine		IN/A	IV/A		
ONE STATE		N/A	N/A		

Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIAL		All Rights Res	served		Page No:	16 of 25	



## **Section 9: Company Development / Expansion Plans**

Company D	Company Development / Expansion Plans							
Item	Company Development Action	Timeframe						
1	The company is going to perform customized order.	Year 2016						

## **Section 10: Production Flow**

Produ	ction Flow				
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Raw Material		Cutting		Sewing
4		5		6	
	Inspection		Packing		Packed Products

Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIAL		All Rights Res	served			Page No:	17 of 25





### Section 11: Certification & Photos

### **Certification & Photos**

Certification & Photos -- Business License (Original)



Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- Import and Export Enterprise Registration



Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



Certification & Photos -- Custom Clearance Registration Form



Certification & Photos -- Business License (Original) (Branch)



Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIAL		All Rights Res	served			Page No:	18 of 25



# Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection (Branch)



N/A

N/A

### **Patent Photos**

### **Certification & Photos -- Patent**



N/A

N/A

### **Quality Management System Certification Photos**

### Certification & Photos -- ISO 9001:2008



### Certification & Photos -- BSCI



Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIAL		All Rights Res	served			Page No:	19 of 25

### **Testing Report Photos**

**Certification & Photos -- Test Report** 

N/A

N/A

### **Trademark Photos**

### **Certification & Photos -- Trademark Certificate**



### **Certification & Photos -- Trademark Certificate**



### **Certification & Photos -- Trademark Certificate**



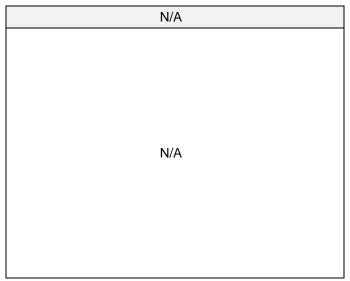
### **Certification & Photos -- Trademark Certificate**



Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng			
CONFIDENTIAL		All Rights Res	served			Page No:	20 of 25	









# **Section 12: Company and Product Samples**

## **Company and Product Samples**

### **Company Gate**



### Workshop



Workshop



### Office



Workshop



Warehouse



Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIAL		All Rights Res	served			Page No:	22 of 25

## Product Sample



**Product Sample** 



**Product Sample** 



**Product Sample** 



**Product Sample** 



**Product Sample** 



Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng			
CONFIDENTIAL		All Rights Res	served			Page No:	23 of 25	



## **Section 13: Competitive Advantages**

13.1 Product Group Capacity							
13.1.1 Products Sold (Within12	Months)						
Products Name	Quantity		Revenue (USD)				
Backpack	550,200 pcs		806,387				
Travel Bag	810,540 pcs		1,076,335				
Sports Bag	454,200 pcs		678,718				
Cooler Bag	910,320 pcs		702,322				
13.1.2 Suppliers Cooperated Wi	th (Within12 Months)						
No. of cooperation suppliers (total)		214					
No. of suppliers (which cooperated	d over 2 times)	50					
No. of provinces which cooperatio	n suppliers belong to	3 (Fujian, G	uangdong, Zhejiang)				
Would the company like to provide	design solution	☐ Yes					
service for integration project?		⊠ No					
If yes, these projects include		N/A					
Would the company like to provide	a total solution for						
purchasing?		☐ Part,					
		☐ No					
If yes, please describe it		Tools, Warmi	ng Compartment, Cushion, Pad				
13.1.3 Real Case Description:							
Customer Name		Confidential					
Customer Country		Confidential					
Customer Region		Confidential					
Products Category		Confidential					
Order Value (USD)		Confidential					
Order Processing Process		Confidential					
Customer's Feedback		Confidential					
13.2 Real Case for Lower MOQ	& Lead Time						
Products Name	MOQ (Within 12	2 Months)	Lead Time				
Backpack	506 pcs		32 days				
13.3 Real Case for Large Contract & Lead Time							
Products Name	Order (Within 12 Months)		Lead Time				
Backpack, Travel Bag, Sports	77,742 pcs		90 days				
Bag, Cooler Bag							

Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIAL		All Rights Reserved				Page No:	24 of 25

13.4 Overseas After Sales Service Capacity						
13.4.1 Do you have an overseas	☐ Yes					
onsite service center?	⊠ No					
13.4.2 If yes, what onsite		Location	Evidence provided	Solf description		
after-sales services are included		Location	Evidence- provided	Self-description		
Equipment -installation,	☐ Yes	N/A	N/A	N/A		
maintenance and other services	⊠ No	IN/A	IN/A	IN/A		
Technical advice	☐ Yes	N/A	N/A	N/A		
reciffical advice	⊠ No	IN/A	IN/A	IN/A		
Personnel training	☐ Yes ☑ No	N/A	N/A	N/A		
Other		N/A	N/A	N/A		
13.4.3 Average response time	8 hours					
13.5 After-sales service capacity						
Does the company accept small				·		
order?	☐ No					

Report No:	10985851_P+T	Report date:	15/Apr./2016	Assessed By	Jovi Peng		
CONFIDENTIAL		All Rights Reserved				Page No:	25 of 25

<sup>--</sup> End of Report --